

SPORTS WORLD (BMV: SPORT) WE ARE THE LEADING OPERATOR OF FAMILY FITNESS CLUBS IN MEXICO AND THE ONLY PUBLICLY-TRADED WELLNESS COMPANY IN LATIN AMERICA. WE OFFER A WIDE RANGE OF FITNESS PROGRAMS FOCUSED IN THE SPECIFIC NECESITIES AND DEMANDS OF OUR CLIENTS, AS WELL AS TRAINING, HEALTH AND NUTRITION SERVICES IN ACCORDANCE WITH THE LATEST INTERNATIONAL INDUSTRY TRENDS. SINCE 2010 SPORTS WORLD IS LISTED IN THE MEXICAN STOCK EXCHANGE (BMV) UNDER THE TICKER SPORT.S

MISSION

To make our customers feel special in a fun, dynamic, and cordial environment, and to activate and transform their lives.

VISION

To be the leading wellness company, known for generating experiences that surpass our customers' expectations through quality in service and innovation, while ensuring the growth of our employees and the company's profitability and sustainability.

COMPANY'S STRATEGY

- Focus on wellness
- Focus on client satisfaction and service
- Family-friendly environment
- Sports programs innovation
- Committed and experienced management team.

PRESENCE IN 13 STATES OF MEXICO

- 26 CDMX
- 9 Estado de México
- 3 Jalisco
- 2 Nuevo León
- 2 Puebla
- 2 Querétaro

- 1 Baja California
- 1 Campeche
- 1 Guanajuato
- 1 Morelos
- 1 Sonora
- 1 Veracruz
- 1 Yucatán

HIGHLIGHTS

- Only publicly-traded wellness company in Latin America.
- 2 Leading family Sports club chain in Mexico with 55 clubs in operation.
- 3 Region with high growth potential in wellness industry.
- 4 Our clubs are located in the most attractive locations, in terms of per capita income and population density.
- **5** Solid financial trajectory with Compounded Annual Growth Rate of 18% from 2012 to 2016.
- 6 Innovative and modern facilities with sports programs that satisfy the specific needs of all our customers.

FITNESS MARKET PENETRATION (% OF POPULATION ENROLLED IN A CLUB)¹









MEXICO

17.2

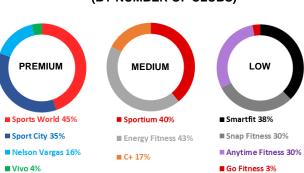
CANADA 16.0

ARGENTINA 6-4

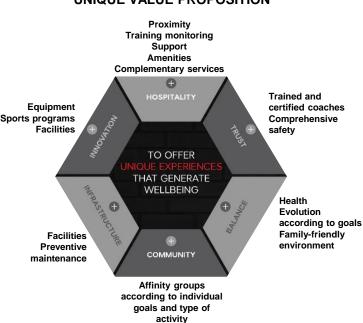
BRAZIL 3.9

9 3.2

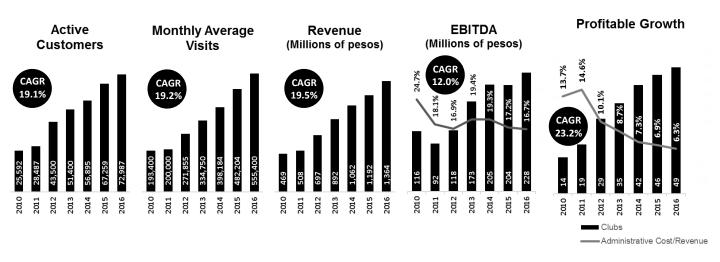
MARKET SHARE (BY NUMBER OF CLUBS)²



UNIQUE VALUE PROPOSITION



FINANCIAL HIGHLIGHTS



INCOME STATEMENT	Second Quarter				Year to Date			
(Thousands of pesos)	2017	2016	\$ Var	% Var	2017	2016	\$ Var	%Var
Net revenue	401,942	338,994	62,948	18.6%	760,194	653,932	106,262	16.2%
Clubs' operating expenses	314,846	267,343	47,503	17.8%	597,928	515,915	82,013	15.9%
Gross contribution	87,096	71,651	15,445	21.6%	162,266	138,017	24,249	17.6%
Administrative cost	23,671	19,652	4,019	20.5%	47,028	40,839	6,189	15.2%
Depreciation & Amortization	43,136	40,832	2,304	5.6%	85,530	77,549	7,981	10.3%
Operating income	20,289	11,167	9,122	81.7%	29,708	19,629	10,079	51.3%
EBITDA	63,425	51,999	11,426	22.0%	115,238	97,178	18,060	18.6%
Net financing cost	11,922	6,749	5,173	76.6%	20,115	12,655	7,460	58.9%
Income tax	2,176	1,248	928	74.4%	2,494	1,970	524	26.6%
Net profit	6,191	3,170	3,021	95.3%	7,099	5,004	2,095	41.9%
Clubs' gross contribution margin	21.7%	21.1%		0.6 pp	21.3%	21.1%		0.2 pp
Operating margin	5.0%	3.3%		1.7 pp	3.9%	3.0%		0.9 pp
EBITDA margin	15.8%	15.3%		0.5 pp	15.2%	14.9%		0.3 pp
Net Profit Margin	1.5%	0.9%		0.6 pp	0.9%	0.8%		0.1 pp

June **BALANCE SHEET** %Var 2017 2016 \$ Var (Thousands of pesos) Total current assets 119,190 79.1% 213,453 94,263 Total non-current assets 12.8% 1,615,703 1,431,790 183,913 Total assets 1,829,156 1,550,980 278,176 17.9% Total current liabilities 473,607 398,230 75,377 18.9% Total non-current liabilities 467,927 289,466 178,461 61.7% **Total liabilities** 941,534 687,696 253,838 36.9% Total stockholders' equity 887,622 863,284 24,338 2.8% Net financial debt 471,234 379,479 91,755 24.2% Net financial debt / EBITDA 1.9 x 1.7 x

OUR GOALS

- Continue increasing our customers satisfaction and loyalty through an excellent service
- Increase business's profitability
- Increase occupancy levels of our clubs
- Continue with successful openings
- Increase our market share in other states of Mexico

STOCK INFORMATION AS OF JUNE 30, 2017

LISTED: BMV
IPO DATE: OCTOBER 7, 2010
TICKER SYMBOL: SPORT
TOTAL SHARES OUTSTANDING: 82,118,949
MARKET CAP: \$1,394 MILLION PESOS

ANALYST COVERAGE

 Institution
 Analyst

 Actinver
 Carlos Hermosillo

 Banorte-IXE
 Valentin III Mendoza

 Signum Research
 Cristina Morales

CONTACT

Investor Relations

inversionistas@sportsworld.com.mx Tel. +52 (55) 5481-7777 ext. 105